OTA: Youth Sports Tournament Host - Guidelines

*Hosting a youth sports tournament is an excellent way to showcase the Overtime Athletics brand, engage with the community, and create a memorable experience for participants and their families.

**Here are some guidelines to consider for planning, organizing, and executing a successful youth sports tournament:

1. PLANNING PHASE

Define the Tournament Goals

- Purpose: Determine the purpose of the tournament (e.g., fundraiser, brand promotion, community engagement, revenue).
- o Age Groups: Identify the age groups that will participate.
- Sports: Decide on the sports to be included
 (e.g., soccer, basketball, flag football, GaGa, handball, foursquare, etc.)
- o Size: Estimate the number of teams and participants.

Select a Date and Venue

- <u>Date:</u> Choose a date that does not conflict with other major local events or school schedules.
- Venue: Secure a suitable venue with enough fields/courts, parking, and amenities. Ensure it complies with safety regulations.
- o <u>Permits:</u> Obtain any necessary permits or approvals from local authorities.

• Create a Budget

- Revenue: Estimate income from registration fees, sponsorships, and concessions.
- Expenses: Account for venue rental, equipment, staff, awards, marketing, and insurance.
- Break-even Analysis: Calculate the minimum number of teams required to cover costs.

• Develop a Tournament Structure

- o <u>Format:</u> Decide on the format (single elimination, round-robin, etc.).
- Game Duration: Set the length of games, breaks, and time between matches.
- o Rules: Establish clear rules and guidelines for each sport.

• Build a Team

- Staff: Assemble a team of referees, volunteers, medical staff, and support personnel.
- o Roles: Clearly define roles and responsibilities for each team member.

2. MARKETING AND PROMOTION

Branding and Materials

- o <u>Logo and Theme:</u> Create a unique logo and theme for the tournament.
- o <u>Promotional Materials:</u> Design flyers, banners, and social media graphics.

Registration and Communication

- o Website: Set up an online registration platform with clear instructions.
- Outreach: Contact local schools, clubs, and community organizations to promote the event.
- Social Media: Use social media channels to build excitement and keep participants informed.

• Sponsorship and Partnerships

- Sponsorship Packages: Develop sponsorship packages offering exposure in exchange for financial support.
- Local Businesses: Partner with local businesses for prizes, food vendors, or other services.
- o Media Coverage: Reach out to local media for coverage and publicity.

3. EXECUTION PHASE

• Pre-Tournament Setup

- Venue Setup: Arrange fields/courts, seating, signage, and check-in station.
- o Equipment: Ensure all sports equipment is in place and in good condition.
- o Registration: Set up a registration/check-in area with clearly marked signs.

Tournament Day Operations

- o Check-in: Greet teams, confirm registration, and distribute schedules.
- Opening Ceremony: Consider an opening ceremony to welcome participants and outline the day(s) events.
- Game Management: Ensure games start on time, and referees adhere to the rules.
- o Scorekeeping: Set up a system for scorekeeping and updating brackets.
- Medical and Safety: Have medical staff on-site and a plan for handling injuries.

Hospitality and Engagement

- Concessions: Offer food and beverages for sale, ensuring a variety of options.
- Entertainment: Consider entertainment options for participants and spectators between games.
- Awards: Plan an awards ceremony to recognize the winners and distribute prizes.

4. POST-TOURNAMENT ACTIVITIES

• Wrap-Up and Clean-Up

- <u>Clean-Up:</u> Ensure the venue is cleaned and returned to its original condition.
- o Equipment Return: Collect and store equipment properly.
- o <u>Volunteer Appreciation:</u> Thank volunteers and staff with a post-event gathering or small token of appreciation.

Feedback and Evaluation

- Surveys: Send out surveys to participants, parents, and staff to gather feedback.
- Debrief: Hold a post-tournament meeting with your team to discuss what went well and what could be improved.
- <u>Financial Review:</u> Finalize the budget, accounting for all income and expenses.

• Follow-Up and Future Planning

- Thank You Notes: Send thank you notes to sponsors, partners, and participants.
- Social Media Recap: Post photos and highlights from the event on social media.
- Planning for Next Year: Start planning for the next tournament, using insights gained from this one.

***Hosting a youth sports tournament requires careful planning, organization, and execution. By following these guidelines, Overtime Athletics franchises can create successful, enjoyable, and memorable events that strengthen community ties and elevate the brand.